

COOK COUNTY HEALTH AND HOSPITALS SYSTEM  
ITEM III(D)  
DECEMBER 14, 2018 FINANCE COMMITTEE MEETING  
SUPPLEMENTAL CONTRACTS AND PROCUREMENT ITEMS

Request #	Vendor/Entity	Service or Product	Fiscal impact not to exceed:	Method of acquisition	Total # of bidders/ RFP responses / GPO companies available	Affiliate / System	Begins on Page #
<b>Execute Contracts</b>							
21	Maxim Healthcare Services	Service - staffing for operating room (OR) nurses, OR technicians and nurse registry	\$6,959,600.00	Sole Source	n/a	System	2
22	Imperial Realty Company	Service - low voltage cabling / electrical power wiring	\$400,000.00	Sole Source	n/a	System	3
23	Skytron LLC	Product - surgical LED lights, monitors / monitor arms and video power arm	\$1,413,570.73	GPO	3	System	4

# Cook County Health & Hospitals System

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Beena Peters, Chief Nursing Officer	
<b>DATE:</b> 12/10/2018		<b>PRODUCT / SERVICE:</b> Service - Staffing for OR Nurses, OR Techs and Nurse Registry	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Maxim Healthcare Services, Columbia, MD	
<b>ACCOUNT:</b> 521119		<b>FISCAL IMPACT NOT TO EXCEED:</b> \$6,959,600.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A
<b>CONTRACT PERIOD:</b> 01/01/2019 thru 06/30/2019		<b>CONTRACT NUMBER:</b> H18-25-150	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

### PRIOR CONTRACT HISTORY:

No prior contract history with this vendor for this service.

### NEW PROPOSAL JUSTIFICATION:


This contract is for the provision of interim travel staffing for Stroger OR and Provident ICU to maintain a steady work flow until vacancies can be filled. Additionally, Nurse Registry Staffing will be used for Managed Care coverage. This contract is sole source due to Maxim's experience with providing these specialized skilled positions.

### TERMS OF REQUEST:

This is a request to execute contract number H18-25-150 in an amount not to exceed \$6,959,600.00, as needed for a six (6) month period from 01/01/2019 thru 06/30/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO:   
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO:   
John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
**21**

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> N/A		<b>EXECUTIVE SPONSOR:</b> Douglas L. Elwell, Deputy Chief Executive Officer, Finance and Strategy <i>DLE</i>	
<b>DATE:</b> 12/11/2018		<b>PRODUCT / SERVICE:</b> Service - Low Voltage Cabling / Electrical Power Wiring	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Imperial Realty Company, Chicago, IL	
<b>ACCOUNT:</b> 550131	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$400,000.00	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> 01/01/2019 thru 03/31/2019		<b>CONTRACT NUMBER:</b> H18-25-151	
<b>COMPETITIVE SELECTION METHODOLOGY:</b>			
<input checked="" type="checkbox"/> <b>NON-COMPETITIVE SELECTION METHODOLOGY:</b> Sole Source			

### PRIOR CONTRACT HISTORY:

The Cook County Health (CCH) Board of Directors approved a real estate item for lease with Imperial Realty Company (Landlord) on 04/27/2018 for a ten (10) year period from 05/01/2018 thru 04/30/2027 for a site located at 600 Holiday Plaza Matteson in Cook County District #5. CCH as Tenant would occupy the space for administrative office space and call center.

### NEW PROPOSAL JUSTIFICATION:

This agreement between CCH and Imperial Realty Company (IRC) will provide the necessary data, audio, video and VoIP (voice over internet protocol) infrastructure in addition to electrical power infrastructure to support the daily operational functions for the 230 staff relocating from the Oak Forest campus. Per the lease agreement, low voltage cabling was to be handled separately by CCH. IRC through their contractor can perform the necessary work according to CCH Structured Guidelines at a cost effective price using installers which are CommScope Uniprise certified; a requirement for CCH. In addition, contracting through IRC will adhere to our construction schedule. This is a sole source contract because IRC can maintain continuity of services quickly and within budget.

### TERMS OF REQUEST:

This is a request to negotiate and execute contract number H18-25-151 in an amount not to exceed \$400,000.00 for a three (3) month period from 01/01/2019 thru 03/31/2019.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS CEO:

  
John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
**22**

# Cook County Health

## BOARD APPROVAL REQUEST

<b>SPONSOR:</b> Richard Keen, M.D., Chair, Department of Surgery		<b>EXECUTIVE SPONSOR:</b> Claudia M. Fegan, M.D., Chief Medical Officer	
<b>DATE:</b> 12/11/2018		<b>PRODUCT / SERVICE:</b> Product – Surgical LED Lights, Monitors/Monitor Arms & Video Power Arm	
<b>TYPE OF REQUEST:</b> Execute Contract		<b>VENDOR / SUPPLIER:</b> Skytron LLC, Grand Rapids MI	
<b>ACCOUNT:</b> 550079	<b>FISCAL IMPACT NOT TO EXCEED:</b> \$1,413,570.73	<b>GRANT FUNDED / RENEWAL AMOUNT:</b> N/A	
<b>CONTRACT PERIOD:</b> One-Time Capital Purchase		<b>CONTRACT NUMBER:</b> H18-76-152	
X	<b>COMPETITIVE SELECTION METHODOLOGY:</b> GPO (3)		
	<b>NON-COMPETITIVE SELECTION METHODOLOGY:</b>		

**PRIOR CONTRACT HISTORY:**

No prior contract history.

**NEW PROPOSAL JUSTIFICATION:**

This request is for surgical LED lights, monitors/monitor arms & a video power arm. Vendor went through CCH Value Analysis Process as well as completing a trial period for the lights. A cross-functional team of surgeons, residents and staff evaluated the product.

**TERMS OF REQUEST:**

This is a request to execute contract number H18-76-152 in an amount not to exceed \$1,413,570.73, as needed, for a one-time capital purchase.

CONTRACT COMPLIANCE HAS FOUND THIS CONTRACT RESPONSIVE: Pending

CCHHS Deputy CEO:

  
Douglas L. Elwell, Deputy Chief Executive Officer, Finance & Strategy

CCHHS CEO:

  
John Jay Shannon, M.D., Chief Executive Officer

**Request #**  
**23**